

Aged AR accounts collected at a rate triple the industry average.

Challenge

This **3-hospital system with a \$1B NPR** had a combined hospital and physician AR inventory >365 days of 6,400 accounts valued at \$2.7M. Considered uncollectible and poised for write-off, the CFO turned to Savista to work the aged accounts and deliver vital revenue.

Solution

1

After Savista AR specialists organized the accounts by payer, they identified and trended issues related to denials and non-payment and met with payers to resolve problems and appeal as needed.

2

Weekly client communication provided findings and recommendations for operational improvements targeted to reduce future payment delays.

For more in-depth information about AR Management Services and all our Revenue Cycle Management solutions, please visit SavistaRCM.com



Results

Facility Collections on accounts >365 days

19%

collection rate triple the industry average

71%

resolution rate

Physician Collections on accounts >365 days

4%

collection rate

99%

resolution rate

About Savista

Over 30 years of Revenue Cycle Management Experience

More than 300 clients across 770+ facilities

Workforce with an average 7.5 years' experience, and 20+ certifications including Epic

