

Holistic CDM management protects revenue and compliance.

Challenge

A **25-bed, \$32M NPR western critical access hospital** lacked the resources, and expertise to perform routine CDM maintenance, evaluate market prices, and transition to a new PAS, leaving a critical gap in the organization's revenue integrity program.

Solution

- 1 Comprehensive audit of CDM and Medicare outpatient charts and departmental charging practice interviews ensured accurate CPT/HCPCS, revenue codes and descriptions.
- 2 A market pricing review strategically optimized and increased revenue without causing market leakage or patient dissatisfaction.
- 3 Savista ensured accurate time-based charges and integrated physician CDMs for the MedHost to Cerner PAS conversion. We also developed a cost-based markup strategy for pharmacy charging.
- 4 Ongoing monitoring of CMS and payer updates ensured best practice billing compliance.

For more in-depth information about CDM Services and all our Revenue Cycle Management solutions, please visit SavistaRCM.com



Results

Client completed their PAS conversion with a best-practice CDM that placed them competitively within their market.

Discovered

959

CDM revenue opportunities + 2,052 additional modifications

Discovered

1,010

pharmacy revenue opportunities + 1,152 additional modifications

About Savista

Over 30 years of Revenue Cycle Management Experience

More than 300 clients across 770+ facilities

Workforce with an average 7.5 years experience, and 20+ certifications including Epic

