

Client reduces AR days by 36% in 120 days.

Challenge

This **47-bed acute care hospital** battled delayed reimbursement and missed revenue due to coding accuracy and productivity. They saw an increase of coding-related denials and lower-than-anticipated reimbursement levels. Coders had limited access to training resources and medical staff fell short on documentation timeliness and completeness goals, leading to relatively high Discharged Not Final Billed.

Solution

A full outsourcing partnership including a coding manager focused on accuracy and productivity. Following the initial on-site engagement, the Coding Manager held weekly calls to ensure clear communication and timely problem resolution. Coders collaborated with CDI specialists and a new coding liaison to produce clear and complete clinical documentation that would lead to improved coding outcomes.

“In large part due to [Savista’s] improvements in coding performance, [our] overall financial performance went from monthly losses to gains.”

– HIM Director

For more in-depth information about Coding Outsource Services and all our Revenue Cycle Management solutions, please visit SavistaRCM.com



Results

36% AR day reduction just 120 days post implementation, achieving CFO goal.

“Having the [Savista] coding manager in-person every day for the first six weeks made for a successful implementation of the coding solution; the manager built solid rapport with all the players who interface with the coding team.”

– HIM Director

“Not only did [Savista] help our coding operations, but they also made helpful recommendations for overall revenue cycle performance.”

– HIM Director

About Savista

Over 30 years of Revenue Cycle Management Experience

More than 300 clients across 770+ facilities

Workforce with an average 7.5 years experience, and 20+ certifications including Epic

