

# Academic health system exceeds cash goal with streamlined revenue cycle.

## Challenge

An **academic health system with 2,700+ beds and \$5.15B NPR** experienced decreasing profit margin and cash flow from declining patient revenue, putting their financial health at risk. Bottom-line impact from a system conversion, high cost-to-collect, increasing bad debt and limited ability to improve payer collections led to increased AR days and an inability to meet cash goals.

## Solution

With a full business office outsource, Savista provided expert remote billing and collections support. To improve efficiency, we delivered a project plan to streamline front- and back-end processes and optimized client technology.

*“The fast and efficient implementation of the full business outsourcing engagement enabled our team to accelerate cash while improving productivity.”*

- Director of Revenue Cycle

For more in-depth information about AR Outsource Services and all our Revenue Cycle Management solutions, please visit [SavistaRCM.com](http://SavistaRCM.com)



## Results

**102% of cash goal collected in two months**

**<90 day implementation**

30 days faster than standard

## About Savista

Over 30 years of Revenue Cycle Management Experience

More than 300 clients across 770+ facilities

Workforce with an average 7.5 years experience, and 20+ certifications including Epic

