

# Aged AR accounts collected at a rate triple the industry average.

## Challenge

This **3-hospital system with a \$1B NPR** had a combined hospital and physician AR inventory >365 days of 6,400 accounts valued at \$2.7M. Considered uncollectible and poised for write-off, the CFO turned to Savista to work the aged accounts and deliver vital revenue.

## Solution

1

Savista's team of AR specialists organized the accounts by payor by balance, After Savista AR specialists organized the accounts by payer, they identified and trended issues related to denials and non-payment and met with payers to resolve problems and appeal as needed.

2

Weekly client communication provided findings and recommendations for operational improvements targeted to reduce future payment delays.

For more in-depth information about AR Management Services and all our Revenue Cycle Management solutions, please visit [SavistaRCM.com](http://SavistaRCM.com)



## Results

### Facility Collections on accounts >365 days

**19%**

collection rate triple the industry average

**71%**

resolution rate

**100%**

inventory worked in three weeks

### Physician Collections on accounts >365 days

**4%**

collection rate

**99%**

resolution rate

**100%**

inventory worked in one week

### About Savista

Over 30 years of Revenue Cycle Management Experience

More than 300 clients across 770+ facilities

Workforce with an average 7.5 years experience, and 20+ certifications including Epic